



## FUNDING SOLUTIONS

### **RECRUITMENT AD**

Position: Campaign Director

Funding Solutions is seeking a qualified candidate for the position of Campaign Director. The Campaign Director is responsible for management and execution of all the related activities including strategic action plan development and fundraising. This is a unique opportunity to work, learn and grow by interfacing directly with Funding Solutions partners who combined have over 90 years of experience. Candidates must possess skills to interface with community leaders, ability to think strategically and have a minimum of five years of fundraising or related experience. Must have a college degree and be willing and able to travel. Qualified successful candidates should submit a resume to [tpmucks@funsol.com](mailto:tpmucks@funsol.com), no later than August 31, 2021. Qualified candidates will be contacted beginning September 1.

### **JOB DESCRIPTION**

Position: Campaign Director

#### Position Summary:

Funding Solutions, Inc. based in Austin, Texas is a nationally recognized leader in the development of programmatic action plans and fundraising for chambers of commerce and economic development organizations. Funding Solutions has a successful 30-year track record with clients throughout the country including a significant number of clients located in the Southeast. Funding Solutions is seeking a proven, experienced fundraising professional for partner position with an industry leading boutique firm.

#### Responsibilities:

##### FUNDRAISING

- Develop overall fundraising plan with the Funding Solutions team.
- Responsible for raising stated client revenue goal to fund five-year programs.
- Interface with client staff and leadership to engage client in fundraising process.
- Ensure proper communication and follow-up with prospective investors.

#### Creating Action Plans

- Lead community leadership interview process to assess passion level for new program of work.
- Decipher information from community leadership interviews and recommend the optimum strategy for client success.

#### COMPETENCIES REQUIRED

- Successful professional fundraising or related experience.
- Ability to interface with high level business, public and community leaders.
- Ability to lead the development of a new client action plan.
- Capability to learn from the industry's best strategic thinkers and fundraisers in the nation.

#### POSITION REQUIREMENTS

- College degree and minimum of five years of successful experience in fundraising or related activities.
- Travel required.
- Willingness to do "whatever it takes" to meet client demands and campaign goals.
- Participate in new client development activities.